

# Powerful Parental Preferences

Ágnes Szabó-Morvai<sup>a,1</sup>, Hubert János Kiss<sup>b,2</sup>

<sup>a</sup>*HUN-REN KRTK KTI, Lendület Health and Population Research Group and University of Debrecen*

*1097 Budapest, Tóth Kálmán u. 4. and 4032 Debrecen, Egyetem tér 1, Hungary*

<sup>b</sup>*HUN-REN KRTK KTI and Corvinus University of Budapest*

*1097 Budapest, Tóth Kálmán u. 4. and 1093 Budapest, Fővám tér 8, Hungary.*

---

## Abstract

In this study, we examine how parents' educational aspirations for their offspring (referred to as parental preferences) are related to university attendance. Even after controlling for the cognitive abilities of the child, we document a considerable variation in parental preferences, which are, in turn, strongly associated with university attendance. Utilizing regressions based on machine learning techniques, we also find that parental preferences exert a large and significant effect on university attendance, even when accounting for factors that influence parental preferences, including parental education, household characteristics, effort, expectations, and the child's cognitive and non-cognitive abilities.

*Keywords:* University attendance, Locus of control, Machine learning, PDS Lasso, Educational aspiration

*JEL:* D91, I21, I23, I24, I26

---

---

<sup>1</sup>Agnes Szabo-Morvai is grateful to the National Research, Development and Innovation Office for financial support (grant no.: FK131422).

<sup>2</sup>Hubert J. Kiss kindly acknowledges the financial support by the Hungarian Academy of Sciences, Momentum Grant No. LP2021-2.

<sup>3</sup>Corresponding author. E-mail: kiss.hubert@krtk.hun-ren.hu

## 1. Introduction

Educational attainment has become an increasingly important determinant of success in many domains, ranging from the labor market to health outcomes (Oreopoulos and Salvanes, 2011). Psacharopoulos and Patrinos (2018) report that returns to investment in education are high and that returns to higher education have even increased in recent decades, despite sustained growth in university enrollment. Tamborini et al. (2015) document that in the US, the lifetime income of individuals with at least a bachelor’s degree is approximately \$587,000 higher for females and \$840,000 higher for males than for those without a diploma, even after accounting for factors such as race, ethnicity, the number of children, or high school type. Similarly, more educated people tend to enjoy a longer and healthier life (Cutler and Lleras-Muney, 2006; Clark and Royer, 2013), and the gap between less and more educated appears to grow over time (Meara et al., 2008; Case and Deaton, 2017).<sup>4</sup> Given this evidence, it is puzzling to observe large gaps in educational attainment between individuals from different family backgrounds (Björklund and Salvanes, 2011). These gaps are evident not only in educational outcomes but also in aspirations. Both parents’ aspirations for the child’s educational level (referred to as parental preferences) and the child’s educational aspiration strongly correlate with family background. Educational aspirations and outcomes are interconnected, as aspiring to a high level of education seems to be a prerequisite to achieve it. Therefore, understanding the factors that influence parental preferences, how these preferences affect children’s educational aspirations, and the mechanisms through which these aspirations influence educational outcomes is of significant interest.

In this paper, we use a representative sample of the Hungarian adolescent population and their parents to examine the role of parental preferences on university attendance. We measure parental preferences with the following question: *What is the highest level of education you would like your child to achieve?* Our data include detailed information on individual characteristics of adolescents, such as cognitive and non-cognitive skills, as well as family background, which includes parental education, household income and financial status, and home environment. This comprehensive dataset allows us to explore variations in parental preferences based on family background and other observable factors.

We document a large gap in parental preferences based on family background, even after adjusting for the children’s cognitive abilities. We also show that parental

---

<sup>4</sup>Several studies established causal relationships between education and health outcomes (Conti et al., 2010; Davies et al., 2018).

preferences are strongly linked to university attendance, even after accounting for the cognitive skills of the child. It is evident that parental preferences are influenced by a multitude of factors that also predict educational attainment. Thus, in our regression analysis, we systematically consider the determinants of parental preferences as identified in the literature. We find that even when controlling for all such factors, there remains a strong positive correlation with university attendance. This result suggests that there is a direct causal link between parental preferences and the child’s academic attainment.

In our study, we use the post-double selection lasso model, a machine learning method which selects the most relevant explanatory variables from a dictionary, a large pool of possible explanatory variables. We report the coefficient estimates for various models, where ever more groups of explanatory variables are included in the variable dictionary. In our last model, not only are each type of variables included that are discussed in the literature, but also possible channels, such as student effort and expectations, are also included, but the coefficient of parental preferences remain large and statistically significant.

The study is structured as follows. Section 2 reviews the literature. In Section 3 the data are presented. The methodology used in this study is described in section 4, and the results are shown in section 5.

## 2. Related literature

Early literature demonstrates that ‘significant others,’ including parents, teachers, and peers, shape high school students’ educational ambitions and attitudes (Haller and Butterworth, 1960; Sewell and Shah, 1968; Sewell et al., 1969; Haller and Woelfel, 1972; Hout and Morgan, 1975; Sewell and Hauser, 1972). Educational ambitions can be measured through expectations and aspirations: expectations reflect what individuals think will happen, while aspirations concern what they hope will happen (Saha, 1997; Jacob and Wilder, 2010).<sup>5</sup> Research indicates that parents’ educational aspirations often exceed their expectations, with a correlation coefficient around 0.3 (Goldenberg et al., 2001).<sup>6</sup>

---

<sup>5</sup>For example, Ashby and Schoon (2010) measure parental expectations with the question, “Which of the following do you think he/she will actually do after this school year?” and parental preferences with, “Which of the following would you like your teenager to do after this school year?”

<sup>6</sup>The concept of parental encouragement is closely related to parental preferences. It reflects adolescents’ perceptions of what their parents desire for them after finishing high school, and it significantly influences adolescents’ educational aspirations and outcomes (Sewell and Shah, 1968; Carpenter and Fleishman, 1987).

Parental preferences, the main focus of our study, are heavily shaped by family background and the individual characteristics of the child, which may also be influenced by parental preferences. Additionally, parental preferences are correlated with the child’s aspirations and educational attainment. Figure 1 illustrates the connections between these factors. Arrows indicate potential causal links (e.g., family background may affect parental preferences, but the reverse effect is unlikely), while simple lines represent associations without clear directionality.

The family background may influence both the parental preferences and the students’ educational aspirations (Schoon and Parsons, 2002; Schoon et al., 2007), as illustrated by links 1 and 2. Parental preferences vary according to socioeconomic status. For instance, Chowdry et al. (2011) report that while 75.8% of parents of children aged 13-14 in the lowest SES quintile in the UK would like their child to stay in full-time education at 16, the same number for parents from the highest quintile is 91%, with the difference being significant at 1%. Similar results have been reported in numerous studies (e.g., Willitts et al., 2005; Bleemer and Zafar, 2018; Lergetporer et al., 2021; Cheng et al., 2021).

In terms of the relationship between family background and the educational aspirations of students, socioeconomic status is positively associated with college aspirations (e.g., Chowdry et al., 2011; Gutman and Akerman, 2008; Kao and Tienda, 1998; James, 2000). There is also a clear connection (see link 7) between family background and educational attainment (e.g., Haveman and Wolfe, 1995; Black and Devereux, 2010; Bailey and Dynarski, 2011; Björklund and Salvanes, 2011; OECD, 2015; Chetty et al., 2017; Chmielewski, 2019). Hertz et al. (2008) report that the raw intergenerational correlation between the educational attainment of parents and their offspring ranges from 0.1 to 0.66, with most developed countries exhibiting correlations between 0.3 and 0.5. This phenomenon may be partly explained by the intergenerational transmission of cognitive abilities (Bouchard and McGue, 1981; Bowles and Gintis, 2002; Black et al., 2009; Crawford et al., 2011). Additionally, family income and financial constraints, factors related to family background, significantly influence an individual’s ability to engage in higher education (James, 2000; Schoon and Parsons, 2002; Schoon, 2006).<sup>7</sup>

Link 3 indicates that family background affects the child’s characteristics, as supported by abundant literature (e.g., Mistry et al., 2010; Lawson et al., 2018; Hoff and Laursen, 2019; Chowdhury et al., 2022), with some studies indicating causal

---

<sup>7</sup>Concerning the relative importance of financial constraints and other factors, Cameron and Heckman (1998) and Chevalier and Lanot (2002) find that the influence of such constraints on educational choice is less significant than family background in the US and the UK, respectively.

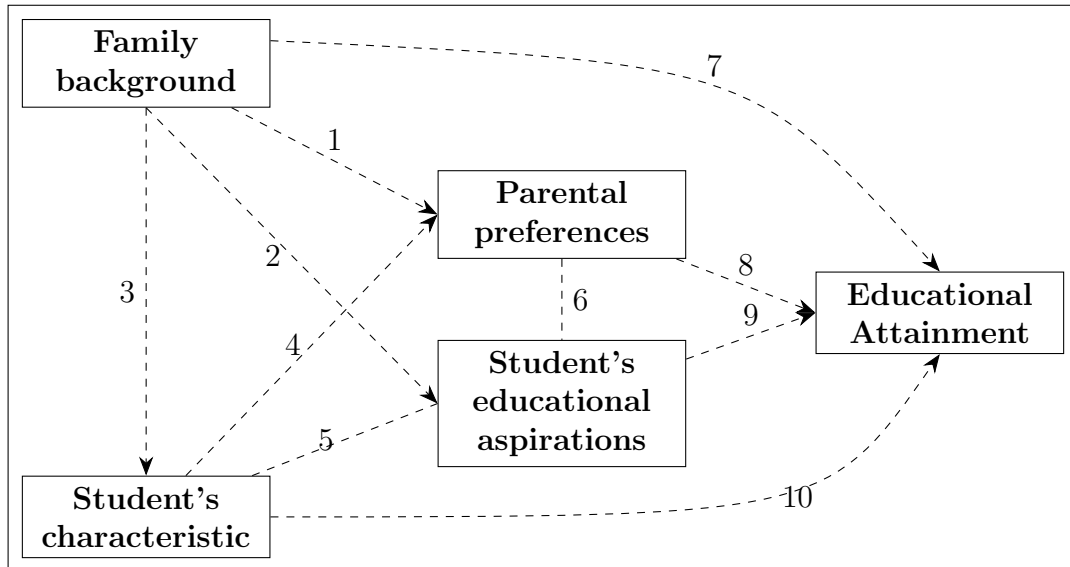
links (e.g., Duncan and Magnuson, 2012; Neville et al., 2013). These characteristics (e.g., cognitive and non-cognitive skills) may, in turn, influence parental preferences (e.g., Sewell and Shah, 1968; Marini, 1978; Davies and Kandel, 1981; Bond and Saunders, 1999; Sacker et al., 2002), as shown by link 4. Student characteristics are also associated with the student’s educational aspirations, as indicated by link 5 (e.g., Boxer et al., 2011; Hsin and Xie, 2014; Khattab, 2015; Schoon and Polek, 2011). Additionally, there is a relationship between student characteristics and educational attainment (see link 10), as exemplified by existing literature (e.g., Almlund et al., 2011; Heckman et al., 2006; Richardson et al., 2012).

Parental preferences are significantly correlated with students’ educational aspirations, as shown by link 6 (e.g., Davies and Kandel, 1981; Marjoribanks, 1984, 1997; Schoon and Parsons, 2002). This influence can be bi-directional, with adolescents’ aspirations affecting parental preferences and vice versa.

Parental preferences also impact academic performance, as shown by link 8. Studies show a strong association between parental aspirations and student academic effort and achievement (e.g., Natriello and McDill, 1986; Singh et al., 1995; Fan and Chen, 2001; Boonk et al., 2018).

Educational aspirations are also related to educational attainment (link 9) and contribute to explaining educational attainment gaps between different SES groups (Schoon, 2001; Chowdry et al., 2011; Polidano et al., 2013).

Figure 1: Factors affecting educational attainment, with a special focus on parental preferences and students’ educational aspirations



As Figure 1 illustrates, all these factors are highly interwoven. Therefore, to isolate the role of parental preferences, we need to account for these interconnected factors. In our data analysis, we include a wide range of variables to control for these factors and partial out their effect.

### 3. Data

In our analysis, we used the Life Course Survey (Életpálya) from Hungary. This database consists of a representative sample of adolescents who were attending the 8th grade in May 2006. A sample of 10,000 students was selected from those who took the 8th grade Hungarian National Assessment of Basic Competencies that year. The selected students were born between 1990 and 1992. Due to attrition, we lose 23.6% of the original sample, and we use population weights to preserve representativeness. Additionally, 53.5% of the observations are dropped because these students did not complete a high school track that allows university application. Finally, 2.6% of the observations are dropped due to missing variables.

The variable of interest in this study is parental preferences. In the 2006 questionnaire, parents were asked about the ideal level of education for their child, from elementary school to the Ph.D. level that is our proxy of parental preferences (*What is the highest level of education that you would like your child to achieve?*). We construct a binary variable from this, coded 1 if the parents indicated at least college to be the ideal level of education. This is our measure of parental preferences.

First, we study how parental preferences vary according to family background and the characteristics of the child. At least three aspects of the family background are relevant: parental education, home characteristics, and family income or financial hardships. Regarding parental education, we have detailed information on educational attainment of parents and grandparents as well. Regarding home characteristics, in addition to usual characteristics such as household size or marital status, we have accurate knowledge of the emotional and cognitive aspects of the home environment by means of the HOME scale (Home Observation for Measurement of the Environment, see Totsika and Sylva (2004)). HOME includes measures related to objects, activities, circumstances and events at home that can play a role in the development of adolescents. In the survey a short version for young adolescents was administered, based on the National Longitudinal Survey of Youth (for Human Resource Research, 2004).<sup>8</sup> The HOME scale is often used to proxy parental investments (see, for instance Gennetian, 2005; Mistry et al., 2010; Coneus et al.,

---

<sup>8</sup>The elements of the scale are described in Appendix B.

2012) because it captures direct aspects of parental investment to provide a cognitively stimulating and emotionally stable environment. We have rich data about the financial situation of the family as we know i) if the family experienced financial distress, ii) household income, iii) if the parents work, and iv) if they are able/willing to pay for the child's education. Regarding the characteristics of the child, we focus on cognitive ability and non-cognitive skills. Cognitive ability is captured by reading and mathematics scores that the child achieved in the Hungarian National Assessment of Basic Competences (NABC), a nationwide test similar to the PISA test, see Sinka (2010) for details. Variables of non-cognitive skills include measures of the locus of control from a short version of the standard Rotter test, self-esteem from the Rosenberg scale, and emotional stability of the child.

In our dataset, the educational aspirations of the student are also included. More concretely, we know if the student plans to go to university. In addition, there is information on their expectations for the future, which is a possible channel through which parental preferences affect the child's educational attainment. Expectations are measured through five questions in 2008. Respondents have to rate the probability that at the age of 35, i) they will earn more money than the average, ii) they will be in the decile with the highest earnings, iii) they will have a permanent job after finishing school, iv) they will earn more than HUF 100,000 (EUR 278) per month, and v) they will earn more than HUF 200,000 (EUR 556) per month.<sup>9</sup> Our interest in future expectations of students is motivated by the fact that previous research showed that students with more positive expectations perform better academically (Coleman and DeLeire, 2003; Cebi, 2007).

A second possible channel is effort, which we measure in various ways. First, teacher-given diligence grades (in 2007, 2008 and 2009) are a good proxy of effort. Second, the time spent studying in a week and whether the individual studied after 8 PM on weekdays or studied on weekends (in 2007 and 2008) are also measures of effort. Parental preferences may affect effort since if parents have higher aspirations for their child, then the child may make more effort in studying.

The dependent variable in our regressions is college attendance, which is equal to one if the student attended college at least once during the observation period. We present the summary statistics in Table 1.

---

<sup>9</sup>The corresponding amounts in USD are 338 and 676. In 2008, HUF 200,000 was considered a high salary.

#### 4. Empirical method

In this paper, we use a post-double selection (PDS) lasso model (Belloni et al., 2012) to choose the best possible control variables from a rich pool of controls. The dictionary size, the number of variables of which the algorithm is allowed to choose from is 82. This method uses shrinkage and thus selects the optimal model with a relatively modest number of variables.

In the double selection process, PDS lasso selects control variables that make the best out-of-sample prediction for college attendance ( $C_i$ ) in the first step, and parental preferences variable ( $P_i$ ) in the second step. In the final step, a simple OLS regression is estimated using the union of the selected control variables.

$$C_i = \alpha P_i + X_i' \gamma + \xi_i \quad (1)$$

Parental preferences ( $P_i$ ) for the student's ideal highest level of education are measured in 2006, and college attendance ( $C_i$ ) is measured in 2011 and 2012. Given this timing, any statistical association between these can be the result of two factors. First, it can be the causal effect of parental preferences on college attendance. Second, it may include any common factors that influence both parental preferences and college attendance. These common factors may be part of the family background (such as parental education and labor market status, financial status of the family, etc.), the student's cognitive abilities (math and reading test scores) or non-cognitive skills (such as self-esteem, emotional stability, and locus of control), which are all measured in 2006. We aim to control for all the important factors affecting  $P_i$  and  $U_i$  in specifications (1) to (4).

One may be concerned that the parental preferences already reflect the preferences of the student. Thus, we add the student's educational aspirations as measured in 2009 as a control variable. This variable captures the student's future plans and may or may not be influenced by the parental preferences. Once controlled for (in specification (5)), the coefficient of  $P_i$  will reflect the effect of parental preferences cleared from the student's aspirations. Furthermore, it is also important to include the student's aspirations in the model because they capture relevant aspects of the school environment and the effect of the peers on the educational outcomes.

We are able to include some further variables that reflect the student's aspirations other than the revealed plans. Such factors include the effort and expectations of the student. We report the regression results in specification (6) after adding these as control variables.



## 5. Findings

### 5.1. Descriptive statistics

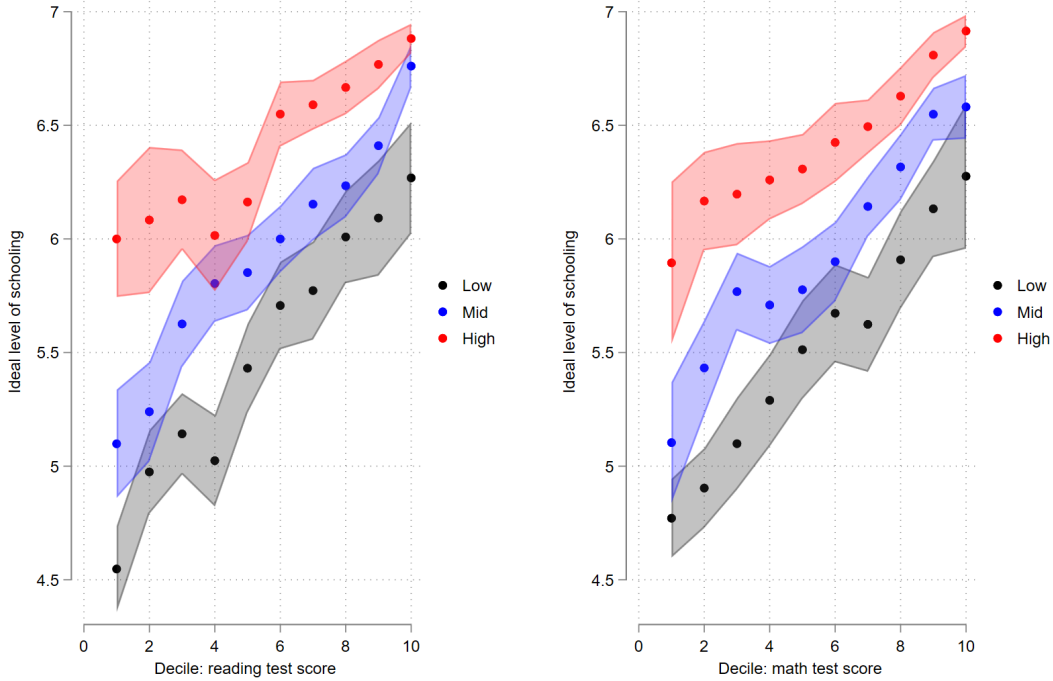
The descriptive statistics for the most important variables are reported in Table 1. The parents' preferences regarding the ideal level of education of the child are strongly associated with most of the characteristics reported in the table. Better family background (captured by mother's education, household income or home environment), better cognitive abilities (proxied by scores on the national standardized test and GPA), non-cognitive skills, student's aspirations and effort all correlate positively with parental preferences.

Table 1: Descriptive statistics

|                       | Parental preference: Ideal level of education for the child |            |                    |                        |                                  |         |         |         |
|-----------------------|---|------------|--------------------|------------------------|----------------------------------|---------|---------|---------|
|                       | Total   | Vocational | Vocational<br>High | High/school<br>Diploma | Technical<br>school<br>after HSD | College | Univ.   | PhD     |
| College aspiration    | 0.541   | 0.082      | 0.136              | 0.227                  | 0.191                            | 0.516   | 0.782   | 0.846   |
| College attendance    | 0.434   | 0.000      | 0.081              | 0.145                  | 0.110                            | 0.369   | 0.698   | 0.792   |
| Mother's education:   |   |            |                    |                        |                                  |         |         |         |
| - low                 | 0.363   | 0.711      | 0.675              | 0.535                  | 0.601                            | 0.383   | 0.171   | 0.338   |
| - mid                 | 0.383   | 0.266      | 0.295              | 0.317                  | 0.318                            | 0.429   | 0.380   | 0.292   |
| - high                | 0.254   | 0.022      | 0.030              | 0.148                  | 0.081                            | 0.188   | 0.449   | 0.370   |
| GPA                   | 3.765   | 3.004      | 3.222              | 3.427                  | 3.323                            | 3.694   | 4.117   | 4.326   |
| Reading test score*   | 0.223   | -0.734     | -0.460             | -0.360                 | -0.345                           | 0.111   | 0.721   | 0.753   |
| Math test score*      | 0.239   | -0.659     | -0.443             | -0.474                 | -0.337                           | 0.084   | 0.763   | 1.027   |
| Female                | 0.515   | 0.351      | 0.415              | 0.550                  | 0.453                            | 0.546   | 0.518   | 0.574   |
| Household income*     | 12.147  | 11.953     | 12.000             | 11.983                 | 12.050                           | 12.117  | 12.278  | 11.959  |
| HOME cognitive scale* | 90.948  | 62.241     | 74.644             | 83.026                 | 79.738                           | 89.984  | 100.066 | 99.518  |
| HOME emotional scale* | 100.125   | 93.958     | 96.964             | 99.721                 | 97.574                           | 100.276 | 101.428 | 103.391 |
| Study time**          | 3.906   | 3.502      | 3.466              | 3.469                  | 3.547                            | 3.822   | 4.223   | 4.423   |
| LoC***                | 0.129   | -0.497     | 0.005              | -0.167                 | -0.002                           | 0.121   | 0.207   | 0.504   |
| Observations          | 4297  | 47         | 451                | 74                     | 496                              | 1815    | 1318    | 96      |

\* measured in 2006 / \*\* measured in 2007 / \*\*\* measured in 2009

Figure 2: Average of preferred level of school (by mother's education)

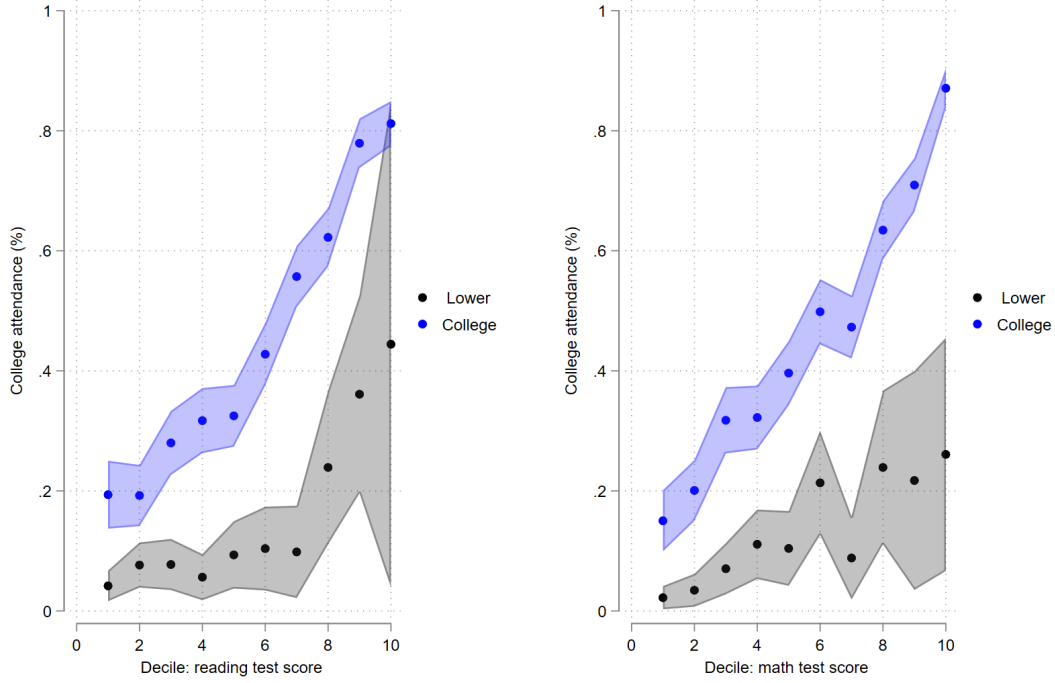


Note: Ideal level of schooling: 1: elementary 2: vocational 3: vocational high school 4: high school 5: technical training after high school diploma 6: college 7: university 8: PhD  
 Mother's education: Low: Less than high school Mid: High school High: College or higher

Moving beyond simple correlations, parental preferences are associated with family background, even if the child's cognitive skills are taken into account. In Figure 2, the average ideal level of education is shown, categorized by the level of education of the mother and the cognitive test scores of the students. An average mother with a diploma considers college or higher education the ideal level even if the child reaches only the lowest decile in reading test scores and the second decile in math test scores. In contrast, the average child of a mother without high-school graduation has to reach at least the 9th decile in math and the 8th decile in reading test scores for the mother to view college or higher as the ideal level of education. This strongly indicates that parental preferences vary according to family background, even when cognitive abilities are taken into account. More concretely, the confidence intervals around the averages show that there is a clear, statistically significant difference be-

tween parental preferences of mothers without high school graduation and parental preferences of mothers with a diploma for any level of their child’s cognitive skill.

Figure 3: Probability of college attendance (by parental preferences)



Note: Parental preferences: Lower: ideal education for child is lower than college; College: ideal education for child is at least college

Going one step further, parental preferences not only differ according to family background but also seem to influence the educational outcomes of the child. Figure 3 illustrates the importance of parental preferences for the level of education of the child. Children whose parents prefer at least a college education have, on average, a 20 percentage point higher probability of attending college compared to their peers in the same reading and math test score deciles but with lower parental preferences. These figures are based on raw data, so we turn to the regression results to uncover the association between parental preferences and educational outcomes.

## 5.2. Regression analysis

In Table 2 we report the regression results from the PDS lasso model.<sup>10</sup> In the baseline model (1), the coefficient is 0.427. Thus, without controlling for any other factors, students whose parents think that the ideal level of education is at least college have a 45 percentage point higher probability of attending college compared to those with parents who have lower preferences. In model (2), we add 50 variables related to family background to the variable dictionary, including parental education, parental investment, HOME scale, and variables related to the financial status of the family. Adding these variables decreases the coefficient of parental preferences by about a third to 0.163. This indicates that, while taking family background into account mitigates the effect of parental preferences, children from families where parents aspire for them to attend university are still 26.4 percentage points more likely to do so. Next, we add cognitive and non-cognitive traits in models (3) and (4), which further shrink the coefficient of parental preferences to 0.163. As Table 2 indicates, adding cognitive skills and non-cognitive skills reduces the coefficient of parental preferences by around 0.101, but it is still significant at the 1% level. Note that at this point, the PDS lasso algorithm selects 12 out of the 56 available variables.

---

<sup>10</sup>The full regression results are reported in Table C.5 in the Appendix.

Table 2: Association of parental preferences with university attendance

|                             | Baseline            | +Family background  | +Cognitive          | + Noncogn.          | + Aspira-<br>tions  | + Asp. +<br>Exp. + Eff. |
|-----------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-------------------------|
|                             | (1)                 | (2)                 | (3)                 | (4)                 | (5)                 | (6)                     |
| Ideal education: university | 0.427***<br>[0.017] | 0.264***<br>[0.018] | 0.163***<br>[0.018] | 0.163***<br>[0.018] | 0.158***<br>[0.019] | 0.108***<br>[0.020]     |
| Parents' education          |                     | yes                 | yes                 | yes                 | yes                 | yes                     |
| Financial background        |                     | yes                 | yes                 | yes                 | yes                 | yes                     |
| Home environment            |                     | yes                 | yes                 | yes                 | yes                 | yes                     |
| Cognitive (test scores)     |                     |                     | yes                 | yes                 | yes                 | yes                     |
| Noncognitive traits         |                     |                     |                     | yes                 | yes                 | yes                     |
| Student's aspirations       |                     |                     |                     |                     | yes                 | yes                     |
| Expectations                |                     |                     |                     |                     |                     | yes                     |
| Effort                      |                     |                     |                     |                     |                     | yes                     |
| Observations                | 4,297               | 3,922               | 3,821               | 3,821               | 3,819               | 3,364                   |
| Clusters                    | 886                 | 866                 | 855                 | 855                 | 853                 | 745                     |
| Selected controls           | 0                   | 15                  | 12                  | 12                  | 13                  | 16                      |
| Dictionary size             | 0                   | 50                  | 52                  | 56                  | 64                  | 82                      |
| R-squared                   | 0.124               | 0.242               | 0.325               | 0.325               | 0.332               | 0.366                   |

*Note: Robust standard errors in brackets, clustered by school id. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ . The full regression results are reported in Table C.5 in the Appendix*

As a further step, in models (5) and (6), we include various factors that capture the student’s aspirations as well as the effect of the school and peers. Aspirations (proxied by the student’s plan to attend university) appear to be an important mediating factor as their inclusion decreases the coefficient of parental preferences to 0.088. Note that at this stage, we have included most of the variables in the regression that the previous literature has found to play a role in explaining parental preferences. Nevertheless, the coefficient of parental preferences is still large and significant at the 1% level. In the last specification, we take into account mechanisms through which parental preferences may operate. However, inclusion of the students’ expectations about the future and their effort, captured through variables related to study time, decrease the coefficient of parental preferences only modestly. Note that in models (5) and (6), we include factors that are themselves affected by parental preferences and are likely to be channels between parental preferences and the child’s educational attainment. Nevertheless, we want to filter out every possible confounder from the coefficient of parental preferences.

After controlling for all these factors, the coefficient of parental preferences is still significant at the 1% level and large in magnitude. Students whose parents think that the ideal level of education would be at least college have a 10.8 percentage point higher probability of attending college. For comparison, to reach a similar increase, one would need to have a two standard deviations higher reading test score, based on the point estimates of the same model. In the final model (6), there are 82 variables in the variable dictionary, and 16 variables are chosen by the machine learning algorithm (see Table C.5 in the Appendix). The variable selection is based entirely on predictive power statistics, yet the chosen set of variables is in line with the previous literature.<sup>11</sup> This relatively large variable dictionary covers all the potential factors suggested by the previous literature, thus, it is very likely that this estimate is very close to the causal effect of parental preferences on the student’s college attendance. Moreover, the fact that we also included channel variables such as aspirations, expectations and effort suggests that our result is a lower estimate for the effect.

---

<sup>11</sup>The explanatory variables included in the last model are related to parental education (mother’s education being less than high school, father having university diploma), the cognitive aspects of the home environment, cognitive test scores, student’s aspiration to go to university, diligence grade.

## 6. Discussion

In this article, our objective is to quantify the degree to which parental preferences are associated with an important educational outcome, attending university. We use a machine learning algorithm (PDS lasso) to select the most important control variables from a pool of 82 potential variables that cover all potential factors shaping parental preferences discussed in the literature.

We find that parental preferences are very strongly related to educational outcomes even after controlling for family background, parental input, the child's cognitive and non-cognitive skills, as well as the child's educational aspirations and some channels, such as the student's expectations and effort. The association between parental preferences measured in the first year of high school and the probability of attending college remains large and significant.

According to our results, it is important for the school, the students, and the parents to be equal partners in the process of improving the educational outcomes of the children. To enhance the chances of college attendance for children from disadvantaged backgrounds, schools could try to provide parents with more information, offer partnerships, and stronger cooperation in planning higher studies, and shape their preferences in other ways.



## 7. Declaration of generative AI and AI-assisted technologies in the writing process

During the preparation of this work the authors used ChatGPT in order to improve the readability and language of the manuscript. After using this tool/service, the author(s) reviewed and edited the content as needed and take(s) full responsibility for the content of the publication.

## References

- Almlund, M., Duckworth, A.L., Heckman, J., Kautz, T., 2011. Personality psychology and economics, in: Handbook of the Economics of Education. Elsevier. volume 4, pp. 1–181.
- Ashby, J.S., Schoon, I., 2010. Career success: The role of teenage career aspirations, ambition value and gender in predicting adult social status and earnings. *Journal of vocational behavior* 77, 350–360.
- Bailey, M.J., Dynarski, S.M., 2011. Gains and gaps: Changing inequality in us college entry and completion. NBER Working Paper .
- Belloni, A., Chen, D., Chernozhukov, V., Hansen, C., 2012. Sparse Models and Methods for Optimal Instruments With an Application to Eminent Domain. *Econometrica* 80, 2369–2429. URL: <https://onlinelibrary.wiley.com/doi/abs/10.3982/ECTA9626>, doi:10.3982/ECTA9626. eprint: <https://onlinelibrary.wiley.com/doi/pdf/10.3982/ECTA9626>.
- Björklund, A., Salvanes, K.G., 2011. Education and family background: Mechanisms and policies, in: Handbook of the Economics of Education. Elsevier. volume 3, pp. 201–247.
- Black, S.E., Devereux, P.J., 2010. Recent developments in intergenerational mobility. Technical Report. National Bureau of Economic Research.
- Black, S.E., Devereux, P.J., Salvanes, K.G., 2009. Like father, like son? a note on the intergenerational transmission of iq scores. *Economics Letters* 105, 138–140.
- Bleemer, Z., Zafar, B., 2018. Intended college attendance: Evidence from an experiment on college returns and costs. *Journal of Public Economics* 157, 184–211.
- Bond, R., Saunders, P., 1999. Routes of success: influences on the occupational attainment of young british males. *The British journal of sociology* 50, 217–249.

- Boonk, L., Gijssels, H.J., Ritzen, H., Brand-Gruwel, S., 2018. A review of the relationship between parental involvement indicators and academic achievement. *Educational Research Review* 24, 10–30.
- Bouchard, T.J., McGue, M., 1981. Familial studies of intelligence: A review. *Science* 212, 1055–1059.
- Bowles, S., Gintis, H., 2002. The inheritance of inequality. *Journal of Economic Perspectives* 16, 3–30.
- Boxer, P., Goldstein, S.E., DeLorenzo, T., Savoy, S., Mercado, I., 2011. Educational aspiration–expectation discrepancies: Relation to socioeconomic and academic risk-related factors. *Journal of Adolescence* 34, 609–617.
- Cameron, S.V., Heckman, J.J., 1998. Life cycle schooling and dynamic selection bias: Models and evidence for five cohorts of American males. *Journal of Political Economy* 106, 262–333.
- Carpenter, P.G., Fleishman, J.A., 1987. Linking intentions and behavior: Australian students' college plans and college attendance. *American Educational Research Journal* 24, 79–105.
- Case, A., Deaton, A., 2017. Mortality and morbidity in the 21st century. *Brookings papers on economic activity* 2017, 397.
- Cebi, M., 2007. Locus of control and human capital investment revisited. *Journal of Human Resources* 42, 919–932.
- Cheng, A., Henderson, M.B., Peterson, P.E., West, M.R., 2021. Cost-benefit information closes aspiration gaps—if parents think their child is ready for college. *Education Economics* 29, 233–251.
- Chetty, R., Friedman, J., Saez, E., Turner, N., Yagan, D., 2017. Mobility report cards: The role of colleges in intergenerational mobility. NBER Working Paper .
- Chevalier, A., Lanot, G., 2002. The relative effect of family characteristics and financial situation on educational achievement. *Education Economics* 10, 165–181.
- Chmielewski, A.K., 2019. The global increase in the socioeconomic achievement gap, 1964 to 2015. *American Sociological Review* 84, 517–544.

- Chowdhury, S., Sutter, M., Zimmermann, K.F., 2022. Economic preferences across generations and family clusters: A large-scale experiment in a developing country. *Journal of Political Economy* 130, 2361–2410.
- Chowdry, H., Crawford, C., Goodman, A., 2011. The role of attitudes and behaviours in explaining socio-economic differences in attainment at age 16. *Longitudinal and Life Course Studies* 2, 59–76.
- Clark, D., Royer, H., 2013. The effect of education on adult mortality and health: Evidence from Britain. *American Economic Review* 103, 2087–2120.
- Coleman, M., DeLeire, T., 2003. An economic model of locus of control and the human capital investment decision. *Journal of Human Resources* 38, 701–721.
- Coneus, K., Laucht, M., Reuß, K., 2012. The role of parental investments for cognitive and noncognitive skill formation—evidence for the first 11 years of life. *Economics & Human Biology* 10, 189–209.
- Conti, G., Heckman, J., Urzua, S., 2010. The education-health gradient. *American Economic Review* 100, 234–38.
- Crawford, C., Goodman, A., Joyce, R., 2011. Explaining the socio-economic gradient in child outcomes: the inter-generational transmission of cognitive skills. *Longitudinal and Life Course Studies* 2, 77–93.
- Cutler, D.M., Lleras-Muney, A., 2006. Education and health: Evaluating theories and evidence. NBER Working Paper .
- Davies, M., Kandel, D.B., 1981. Parental and peer influences on adolescents' educational plans: Some further evidence. *American Journal of Sociology* 87, 363–387.
- Davies, N.M., Dickson, M., Smith, G.D., Van Den Berg, G.J., Windmeijer, F., 2018. The causal effects of education on health outcomes in the UK Biobank. *Nature Human Behaviour* 2, 117–125.
- Duncan, G.J., Magnuson, K., 2012. Socioeconomic status and cognitive functioning: moving from correlation to causation. *Wiley Interdisciplinary Reviews: Cognitive Science* 3, 377–386.
- Fan, X., Chen, M., 2001. Parental involvement and students' academic achievement: A meta-analysis. *Educational Psychology Review* 13, 1–22.

- Gennetian, L.A., 2005. One or two parents? half or step siblings? the effect of family structure on young children's achievement. *Journal of Population Economics* 18, 415–436.
- Goldenberg, C., Gallimore, R., Reese, L., Garnier, H., 2001. Cause or effect? a longitudinal study of immigrant latino parents' aspirations and expectations, and their children's school performance. *American Educational Research Journal* 38, 547–582.
- Gutman, L., Akerman, R., 2008. Determinants of aspirations [wider benefits of learning research report no. 27]. Centre for Research on the Wider Benefits of Learning, Institute of . . . .
- Haller, A.O., Butterworth, C.E., 1960. Peer influences on levels of occupational and educational aspiration. *Social Forces* , 289–295.
- Haller, A.O., Woelfel, J., 1972. Significant others and their expectations: Concepts and instruments to measure interpersonal influence on status aspirations. Institute for Research on Poverty, University of Wisconsin.
- Haveman, R., Wolfe, B., 1995. The determinants of children's attainments: A review of methods and findings. *Journal of economic literature* 33, 1829–1878.
- Heckman, J.J., Stixrud, J., Urzua, S., 2006. The effects of cognitive and noncognitive abilities on labor market outcomes and social behavior. *Journal of Labor economics* 24, 411–482.
- Hertz, T., Jayasundera, T., Piraino, P., Selcuk, S., Smith, N., Verashchagina, A., 2008. The inheritance of educational inequality: International comparisons and fifty-year trends. *The BE Journal of Economic Analysis & Policy* 7.
- Hoff, E., Laursen, B., 2019. Socioeconomic status and parenting, in: *Handbook of parenting*. Routledge, pp. 421–447.
- Hout, M., Morgan, W.R., 1975. Race and sex variations in the causes of the expected attainments of high school seniors. *American journal of Sociology* 81, 364–394.
- Hsin, A., Xie, Y., 2014. Explaining asian americans' academic advantage over whites. *Proceedings of the National Academy of Sciences* 111, 8416–8421.
- for Human Resource Research, C., 2004. *Nlsy79 child and young adult data users guide*.

- Jacob, B., Wilder, T., 2010. Educational expectations and attainment. NBER Working Paper .
- James, R., 2000. Socioeconomic background and higher education participation: An analysis of school students' aspirations and expectations. Canberra, Australia: Department of Education, Science and Training .
- Kao, G., Tienda, M., 1998. Educational aspirations of minority youth. *American journal of education* 106, 349–384.
- Khattab, N., 2015. Students' aspirations, expectations and school achievement: What really matters? *British educational research journal* 41, 731–748.
- Lawson, G.M., Hook, C.J., Farah, M.J., 2018. A meta-analysis of the relationship between socioeconomic status and executive function performance among children. *Developmental science* 21, e12529.
- Lergetporer, P., Werner, K., Woessmann, L., 2021. Does ignorance of economic returns and costs explain the educational aspiration gap? representative evidence from adults and adolescents. *Economica* 88, 624–670.
- Marini, M.M., 1978. The transition to adulthood: Sex differences in educational attainment and age at marriage. *American sociological review* , 483–507.
- Marjoribanks, K., 1984. Ethnicity, family environment and adolescents' aspirations: A follow-up study. *The Journal of Educational Research* 77, 166–171.
- Marjoribanks, K., 1997. Family background, social and academic capital, and adolescents' aspirations: A mediational analysis. *Social Psychology of Education* 2, 177–197.
- Meara, E.R., Richards, S., Cutler, D.M., 2008. The gap gets bigger: changes in mortality and life expectancy, by education, 1981–2000. *Health affairs* 27, 350–360.
- Mistry, R.S., Benner, A.D., Biesanz, J.C., Clark, S.L., Howes, C., 2010. Family and social risk, and parental investments during the early childhood years as predictors of low-income children's school readiness outcomes. *Early childhood research quarterly* 25, 432–449.
- Natriello, G., McDill, E.L., 1986. Performance standards, student effort on homework, and academic achievement. *Sociology of education* , 18–31.

- Neville, H.J., Stevens, C., Pakulak, E., Bell, T.A., Fanning, J., Klein, S., Isbell, E., 2013. Family-based training program improves brain function, cognition, and behavior in lower socioeconomic status preschoolers. *Proceedings of the national academy of sciences* 110, 12138–12143.
- OECD, 2015. How do differences in social and cultural background influence access to higher education and the completion of studies? URL: <https://www.oecd-ilibrary.org/content/paper/5jrs703c47s1-en>, doi:<https://doi.org/https://doi.org/10.1787/5jrs703c47s1-en>.
- Oreopoulos, P., Salvanes, K.G., 2011. Priceless: The nonpecuniary benefits of schooling. *Journal of Economic perspectives* 25, 159–84.
- Polidano, C., Hanel, B., Buddelmeyer, H., 2013. Explaining the socio-economic status school completion gap. *Education Economics* 21, 230–247.
- Psacharopoulos, G., Patrinos, H.A., 2018. Returns to investment in education: a decennial review of the global literature. *Education Economics* 26, 445–458.
- Richardson, M., Abraham, C., Bond, R., 2012. Psychological correlates of university students' academic performance: a systematic review and meta-analysis. *Psychological bulletin* 138, 353.
- Sacker, A., Schoon, I., Bartley, M., 2002. Social inequality in educational achievement and psychosocial adjustment throughout childhood: magnitude and mechanisms. *Social science & medicine* 55, 863–880.
- Saha, L.J., 1997. Aspirations and expectations of students. *International encyclopedia of the sociology of education* , 512–517.
- Schoon, I., 2001. Teenage job aspirations and career attainment in adulthood: A 17-year follow-up study of teenagers who aspired to become scientists, health professionals, or engineers. *International Journal of Behavioral Development* 25, 124–132.
- Schoon, I., 2006. *Risk and resilience: Adaptations in changing times*. Cambridge University Press.
- Schoon, I., Martin, P., Ross, A., 2007. Career transitions in times of social change. his and her story. *Journal of vocational behavior* 70, 78–96.

- Schoon, I., Parsons, S., 2002. Teenage aspirations for future careers and occupational outcomes. *Journal of Vocational Behavior* 60, 262–288.
- Schoon, I., Polek, E., 2011. Teenage career aspirations and adult career attainment: The role of gender, social background and general cognitive ability. *International Journal of Behavioral Development* 35, 210–217.
- Sewell, W.H., Haller, A.O., Portes, A., 1969. The educational and early occupational attainment process. *American sociological review* , 82–92.
- Sewell, W.H., Hauser, R.M., 1972. Causes and consequences of higher education: Models of the status attainment process. *American Journal of Agricultural Economics* 54, 851–861.
- Sewell, W.H., Shah, V.P., 1968. Social class, parental encouragement, and educational aspirations. *American journal of Sociology* 73, 559–572.
- Singh, K., Bickley, P.G., Keith, T.Z., Keith, P.B., Trivette, P., Anderson, E., 1995. The effects of four components of parental involvement on eighth-grade student achievement: Structural analysis of nels-88 data. *School psychology review* 24, 299–317.
- Sinka, E., 2010. Hungary - Country Background Report. Technical Report. OECD.
- Tamborini, C.R., Kim, C., Sakamoto, A., 2015. Education and lifetime earnings in the united states. *Demography* 52, 1383–1407.
- Totsika, V., Sylva, K., 2004. The Home Observation for Measurement of the Environment Revisited. *Child and Adolescent Mental Health* 9, 25–35. doi:10.1046/j.1475-357X.2003.00073.x.
- Willitts, M., Anderson, T., Tait, C., Williams, G., 2005. Children in Britain: findings from the 2003 Families and Children Study (FACS). 249, Corporate Document Services.

## Appendix A. Variables

### *Appendix A.1. Dictionary of variables*

In the regressions we let lasso select from the following set of variables.



Table A.3: Set of variables

| Variable  | Type                | N    | Mean     | SD      | Min      | Max      |
|---|---------------------|------|----------|---------|----------|----------|
| College attendance                                    |                     | 6861 | 0.272264 | 1       | 0        | 0.445157 |
| Ideal wanted education for child: university (2006)   |                     | 6861 | 0.550066 | 1       | 0        | 0.497523 |
| Minimum wanted education for child: university (2006) |                     | 6861 | 0.254919 | 1       | 0        | 0.435848 |
| Mother's education: less than high school             | Pre-determined      | 6861 | 0.522227 | 1       | 0        | 0.499542 |
| Mother's education: high school                       | Pre-determined      | 6861 | 0.303309 | 1       | 0        | 0.459721 |
| Mother's education: university                        | Pre-determined      | 6861 | 0.174464 | 1       | 0        | 0.379536 |
| Father's education: less than high school             | Pre-determined      | 6861 | 0.714182 | 1       | 0        | 0.451836 |
| Father's education: high school                       | Pre-determined      | 6861 | 0.178108 | 1       | 0        | 0.382632 |
| Father's education: university                        | Pre-determined      | 6861 | 0.10771  | 1       | 0        | 0.310037 |
| HOME cognitive scale                                  | Parental investment | 6776 | 81.2314  | 130     | 0        | 26.42838 |
| HOME emotional scale                                  | Parental investment | 6699 | 98.95358 | 140     | 10       | 22.04381 |
| How many hours did the parent study with the child    | Parental investment | 6832 | 1.802693 | 3       | 1        | 0.876341 |
| # of people sleeping in the same room (2006)          | Pre-determined      | 6861 | 1.528534 | 8       | 0.659152 | 0.854833 |
| Household size  | Pre-determined      | 6861 | 4.320653 | 15      | 2        | 1.358515 |
| Social disadvantage (2006)                            | Pre-determined      | 6861 | 0.364087 | 1       | 0        | 0.481208 |
| Financial distress (2006)                             | Pre-determined      | 6861 | 0.313074 | 1       | 0        | 0.463778 |
| Financial distress (2009)                             | Pre-determined      | 6861 | 0.322694 | 1       | 0        | 0.467541 |
| Female  | Pre-determined      | 6861 | 0.457659 | 1       | 0        | 0.49824  |
| Lives with mother                                     | Pre-determined      | 6861 | 0.973328 | 1       | 0        | 0.161136 |
| Lives with father                                     | Pre-determined      | 6861 | 0.804256 | 1       | 0        | 0.396801 |
| Has special education needs (SEN)                     | Pre-determined      | 6861 | 0.091386 | 1       | 0        | 0.288178 |
| SEN students in the class                             | Pre-determined      | 6853 | 1.155115 | 23      | 0        | 2.574634 |
| # of students in the class                            | Pre-determined      | 6861 | 22.39047 | 43      | 1        | 6.033857 |
| Household income (2006)                               | Pre-determined      | 6855 | 203505.6 | 2661000 | -120748  | 140827.9 |
| Time enrolled to childcare                            | Pre-determined      | 6861 | 2.847908 | 3       | 0.5      | 0.458169 |
| How often did the parents read tales?                 | Pre-determined      | 6861 | 17.06078 | 25      | 0        | 8.835586 |
| Age of female caretaker                               | Pre-determined      | 6861 | 41.16777 | 78      | 9        | 6.36951  |
| Age of female caretaker - squared                     | Pre-determined      | 6861 | 1735.35  | 6084    | 81       | 566.9224 |
| Age of female caretaker - squared                     | Pre-determined      | 6861 | 1735.35  | 6084    | 81       | 566.9224 |
| Mental, physical or sexual abuse before age 14        | Pre-determined      | 6861 | 1.478356 | 19      | 0        | 2.518041 |
| Parents divorced                                      | Pre-determined      | 6861 | 0.208279 | 1       | 0        | 0.406107 |
| Roma ethnicity  | Pre-determined      | 6861 | 0.056989 | 1       | 0        | 0.231838 |
| Birthweight under 2500g                               | Pre-determined      | 6861 | 0.082204 | 1       | 0        | 0.274695 |
| Been in social home (2006)                            | Pre-determined      | 6861 | 0.008745 | 1       | 0        | 0.093112 |
| Has step parents                                      | Pre-determined      | 6861 | 0.007579 | 1       | 0        | 0.086734 |
| Mother's mother: less than elementary school          | Pre-determined      | 6861 | 0.181023 | 1       | 0        | 0.385065 |
| Mother's mother: elementary school                    | Pre-determined      | 6861 | 0.498032 | 1       | 0        | 0.500033 |
| Mother's mother: high school                          | Pre-determined      | 6861 | 0.272701 | 1       | 0        | 0.445381 |
| Mother's mother: university                           | Pre-determined      | 6861 | 0.048244 | 1       | 0        | 0.214296 |
| Mother's father: less than elementary school          | Pre-determined      | 6861 | 0.131905 | 1       | 0        | 0.338412 |
| Mother's father: elementary school                    | Pre-determined      | 6861 | 0.393674 | 1       | 0        | 0.4886   |

Continued on next page

Table A.3 – continued from previous page

| Variable  | Type             | N    | Mean     | SD       | Min      | Max      |
|---|------------------|------|----------|----------|----------|----------|
| Mother's father: high school                                | Pre-determined   | 6861 | 0.399942 | 1        | 0        | 0.489922 |
| Mother's father: university                                 | Pre-determined   | 6861 | 0.074479 | 1        | 0        | 0.262568 |
| Father's mother: less than elementary school                | Pre-determined   | 6861 | 0.146334 | 1        | 0        | 0.353467 |
| Father's mother: elementary school                          | Pre-determined   | 6861 | 0.635184 | 1        | 0        | 0.481414 |
| Father's mother: high school                                | Pre-determined   | 6861 | 0.188748 | 1        | 0        | 0.391337 |
| Father's mother: university                                 | Pre-determined   | 6861 | 0.029733 | 1        | 0        | 0.169863 |
| Father's father: less than elementary school                | Pre-determined   | 6861 | 0.111646 | 1        | 0        | 0.314953 |
| Father's father: elementary school                          | Pre-determined   | 6861 | 0.537531 | 1        | 0        | 0.498626 |
| Father's father: high school                                | Pre-determined   | 6861 | 0.294126 | 1        | 0        | 0.455682 |
| Father's father: university                                 | Pre-determined   | 6861 | 0.056697 | 1        | 0        | 0.23128  |
| Mental, physical or sexual abuse AFTER age 14               | Pre-determined   | 6861 | 0.76432  | 18       | 0        | 1.849352 |
| Death in the family (2008)                                  | Pre-determined   | 6861 | 0.05626  | 1        | 0        | 0.23044  |
| Death in the family (2009)                                  | Pre-determined   | 6861 | 0.051159 | 1        | 0        | 0.220337 |
| Accident in the family (2007)                               | Pre-determined   | 6861 | 0.04562  | 1        | 0        | 0.208675 |
| Accident in the family (2008)                               | Pre-determined   | 6861 | 0.036438 | 1        | 0        | 0.187391 |
| Accident in the family (2009)                               | Pre-determined   | 6861 | 1.960647 | 2        | 1        | 0.194447 |
| Illness in the family (2007)                                | Pre-determined   | 6861 | 0.073459 | 1        | 0        | 0.260907 |
| Illness in the family (2008)                                | Pre-determined   | 6861 | 0.072876 | 1        | 0        | 0.259951 |
| Illness in the family (2009)                                | Pre-determined   | 6861 | 1.906573 | 2        | 1        | 0.291051 |
| Household income (2006)                                     | Pre-determined   | 6855 | 203505.6 | 2661000  | -120748  | 140827.9 |
| Household income (2007)                                     | Pre-determined   | 6859 | 227449.9 | 2.65E+08 | -1296761 | 3201266  |
| Household income (2008)                                     | Pre-determined   | 6859 | 197380.4 | 1.80E+07 | -17167.3 | 240044.8 |
| Household income (2009)                                     | Pre-determined   | 6858 | 196510.5 | 850000   | 27000    | 84531.86 |
| Reading score   | Cognitive        | 6861 | -0.32874 | 2.870647 | -3.77606 | 1.049014 |
| Mathematics score   | Cognitive        | 6332 | -0.19194 | 3.077888 | -3.16042 | 1.032035 |
| Emotional stability (2006)                                  | Non-cognitive    | 6861 | 6.767381 | 8        | 0        | 1.4585   |
| Self esteem (2006)  | Non-cognitive    | 6861 | 8.186853 | 10       | 0        | 2.117278 |
| Locus of control (2006)                                     | Non-cognitive    | 6861 | 7.38E-09 | 1.034737 | -2.79959 | 1        |
| Sociable (2006)   | Non-cognitive    | 6861 | 5.653695 | 7        | 0        | 1.544537 |
| How do you feel about your school                           | School and peers | 6861 | 1.835447 | 4        | 1        | 0.742427 |
| How much pressure do you feel about the school requirements | School and peers | 6861 | 1.777438 | 4        | 1        | 0.729945 |
| My teachers incentivize me to tell my opinion               | School and peers | 6861 | 2.453432 | 5        | 1        | 1.021801 |
| Teachers usually act justful                                | School and peers | 6861 | 2.406646 | 5        | 1        | 0.970667 |
| If I need extra help I get it from the teachers             | School and peers | 6861 | 2.076519 | 5        | 1        | 0.910485 |
| My teachers care about my personality                       | School and peers | 6861 | 2.648885 | 5        | 1        | 1.051527 |
| A teacher hit one of my classmates                          | School and peers | 6861 | 1.963416 | 2        | 1        | 0.187751 |
| A classmate hit one of the teachers.                        | School and peers | 6861 | 1.978866 | 2        | 1        | 0.143841 |
| Applied to university                                       |                  | 6861 | 0.392363 | 1        | 0        | 0.488312 |
| Exp.: earn more than avg (2008)                             | Expectations     | 6861 | 0.532154 | 1        | -0.20324 | 0.265093 |
| Exp.: earn best 10% (2008)                                  | Expectations     | 6860 | 0.253149 | 1        | 0        | 0.238339 |
| Exp.: permanent employment (2008)                           | Expectations     | 6861 | 0.674177 | 1        | -0.22407 | 0.276184 |
| Exp.: earn $\dot{z}$ net HUF100.000 (2008)                  | Expectations     | 6861 | 0.601115 | 1        | -0.20751 | 0.303027 |

Continued on next page

Table A.3 – continued from previous page

| Variable                             | Type           | N    | Mean     | SD | Min      | Max      |
|--------------------------------------|----------------|------|----------|----|----------|----------|
| Exp.: earn $i$ net HUF200.000 (2008) | Expectations   | 6861 | 0.329336 | 2  | -0.09618 | 0.271105 |
| Sedulity grade (2009)                | Effort         | 6861 | 3.789244 | 8  | 1        | 0.820585 |
| Region                               |                |      |          |    |          |          |
| Central Hungary (%)                  | Pre-determined | 6861 | 0.218919 | 1  | 0        | 0.413543 |
| Central Transdanubia (%)             | Pre-determined | 6861 | 0.119079 | 1  | 0        | 0.323905 |
| Western Transdanubia (%)             | Pre-determined | 6861 | 0.101443 | 1  | 0        | 0.301936 |
| Southern Transdanubia (%)            | Pre-determined | 6861 | 0.100131 | 1  | 0        | 0.300197 |
| Northern Hungary (%)                 | Pre-determined | 6861 | 0.136423 | 1  | 0        | 0.343263 |
| Northern Great Plain (%)             | Pre-determined | 6861 | 0.183647 | 1  | 0        | 0.387224 |
| Southern Great Plain (%)             | Pre-determined | 6861 | 0.140359 | 1  | 0        | 0.347384 |
| Mother works (2006)                  | Pre-determined |      |          |    |          |          |
| No (%)                               | Pre-determined | 6853 | 0.338246 | 1  | 0        | 0.473147 |
| Yes (%)                              | Pre-determined | 6853 | 0.642346 | 1  | 0        | 0.479344 |
| We did not ask (%)                   | Pre-determined | 6853 | 0.019408 | 1  | 0        | 0.137963 |
| Mother works (2007)                  | Pre-determined |      |          |    |          |          |
| No (%)                               | Pre-determined | 6861 | 0.296167 | 1  | 0        | 0.456599 |
| Yes (%)                              | Pre-determined | 6861 | 0.652092 | 1  | 0        | 0.476342 |
| We did not ask (%)                   | Pre-determined | 6861 | 0.051742 | 1  | 0        | 0.221521 |
| Mother works (2008)                  | Pre-determined |      |          |    |          |          |
| No (%)                               | Pre-determined | 6861 | 0.269057 | 1  | 0        | 0.443502 |
| Yes (%)                              | Pre-determined | 6861 | 0.691882 | 1  | 0        | 0.461749 |
| We did not ask (%)                   | Pre-determined | 6861 | 0.039061 | 1  | 0        | 0.193755 |
| Mother works (2009)                  | Pre-determined |      |          |    |          |          |
| No (%)                               | Pre-determined | 6861 | 0.273575 | 1  | 0        | 0.445826 |
| Yes (%)                              | Pre-determined | 6861 | 0.67789  | 1  | 0        | 0.467319 |
| We did not ask (%)                   | Pre-determined | 6861 | 0.048535 | 1  | 0        | 0.21491  |
| Father works (2006)                  | Pre-determined |      |          |    |          |          |
| No (%)                               | Pre-determined | 6830 | 0.183602 | 1  | 0        | 0.387187 |
| Yes (%)                              | Pre-determined | 6830 | 0.627526 | 1  | 0        | 0.483499 |
| We did not ask (%)                   | Pre-determined | 6830 | 0.188873 | 1  | 0        | 0.391436 |
| Father works (2007)                  | Pre-determined |      |          |    |          |          |
| No (%)                               | Pre-determined | 6815 | 0.150697 | 1  | 0        | 0.35778  |
| Yes (%)                              | Pre-determined | 6815 | 0.628613 | 1  | 0        | 0.483211 |
| We did not ask (%)                   | Pre-determined | 6815 | 0.22069  | 1  | 0        | 0.414742 |
| Father works (2008)                  | Pre-determined |      |          |    |          |          |
| No (%)                               | Pre-determined | 6717 | 0.150216 | 1  | 0        | 0.35731  |
| Yes (%)                              | Pre-determined | 6717 | 0.621855 | 1  | 0        | 0.48496  |
| We did not ask (%)                   | Pre-determined | 6717 | 0.227929 | 1  | 0        | 0.419528 |
| Father works (2009)                  | Pre-determined |      |          |    |          |          |
| No (%)                               | Pre-determined | 6647 | 0.175568 | 1  | 0        | 0.380481 |
| Yes (%)                              | Pre-determined | 6647 | 0.579961 | 1  | 0        | 0.493602 |
| We did not ask (%)                   | Pre-determined | 6647 | 0.244471 | 1  | 0        | 0.429806 |

## Appendix B. Description of the Home Cognitive and Emotional Scale

Here we present the items that make up the Home Cognitive and Emotional Scale.

Table B.4: Home Cognitive and Emotional Scale

| Home Cognitive Scale                                       |       |          | Home Emotional Scale   |       |          |
|--|-------|----------|--|-------|----------|
| Question   | Freq. | Percent  | Question   | Freq. | Percent  |
| Has more than 20 books.                                    |       |          | I used to tidy up and clean my room.                         |       |          |
| Not true   | 3,402 | (34.2%)  | Not true   | 1,512 | (15.1%)  |
| True   | 6,546 | (65.8%)  | True   | 8,501 | (84.9%)  |
| There is at least one musical instrument at home.          |       |          | I used to clear away the things in my room.                  |       |          |
| Not true   | 7,239 | (72.34%) | Not true   | 1,581 | (15.81%) |
| True   | 2,768 | (27.66%) | True   | 8,421 | (84.19%) |
| The family has at least one newspaper subscription.        |       |          | I usually subsume my time.                                   |       |          |
| Not true   | 7,155 | (71.63%) | Not true   | 567   | (5.67%)  |
| True   | 2,834 | (28.37%) | True   | 9,433 | (94.33%) |
| Reads for fun at least weekly.                             |       |          | We meet with relatives and friends at least once in a month. |       |          |
| Not true   | 5,592 | (56.29%) | Not true   | 3,071 | (30.73%) |
| True   | 4,343 | (43.71%) | True   | 6,924 | (69.27%) |
| The family encourages to have a hobby.                     |       |          | I spend time with my father more than once in a week.        |       |          |
| Not true   | 1,898 | (19.02%) | Not true   | 5,101 | (51.2%)  |
| True   | 8,083 | (80.98%) | True   | 4,860 | (48.8%)  |
| Participates in tutorial lectures.                         |       |          | Outdoor activity with my father at least once in a week.     |       |          |
| Not true   | 6,022 | (60.15%) | Not true   | 4,960 | (50.75%) |
| True   | 3,990 | (39.85%) | True   | 4,813 | (49.25%) |
| Have gone to museum in the past year with a family member. |       |          | Eat a meal with both parents each day.                       |       |          |
| Not true   | 5,807 | (58.11%) | Not true   | 5,911 | (59.33%) |
| True   | 4,186 | (41.89%) | True   | 4,052 | (40.67%) |
| Continued on next page                                     |       |          |  |       |          |

**Table B.4 – continued from previous page**

| Home Cognitive Scale   |       |          | Home Emotional Scale  |       |          |
|--|-------|----------|---|-------|----------|
| Question   | Freq. | Percent  | Question  | Freq. | Percent  |
| Have been to a concert or theatre in the past year with a family member. |       |          | The parent would not hit the child if he/she were cursing.          |       |          |
| Not true   | 5,939 | (59.47%) | Not true  | 357   | (3.59%)  |
| True   | 4,048 | (40.53%) | True  | 9,587 | (96.41%) |
| There are discussions in the family about what was seen on TV.           |       |          | The parent had to hit the child at most once in the past week.      |       |          |
| Not true   | 2,868 | (29.71%) | Not true  | 28    | (0.29%)  |
| True   | 6,784 | (70.28%) | True  | 9,777 | (99.71%) |
| The flat is not dark or dreary.  |       |          | The mother encouraged the child to participate in the conversation. |       |          |
| Not true   | 1,593 | (16.04%) | Not true  | 2,912 | (29.59%) |
| True   | 8,340 | (83.96%) | True  | 6,930 | (70.41%) |
| The rooms are mostly clean.  |       |          | The mother answered the child's questions.                          |       |          |
| Not true   | 958   | (9.65%)  | Not true  | 4,528 | (46.1%)  |
| True   | 8,969 | (90.35%) | True  | 5,295 | (53.9%)  |
| The rooms are mostly tidy.   |       |          | The mother talked to the child.                                     |       |          |
| Not true   | 1,052 | (10.59%) | Not true  | 3,849 | (39.14%) |
| True   | 8,878 | (89.41%) | True  | 5,985 | (60.86%) |
| The building is safe.  |       |          | The mother introduced the child to the interrogator.                |       |          |
| Not true   | 538   | (5.45%)  | Not true  | 5,876 | (59.61%) |
| True   | 9,342 | (94.55%) | True  | 3,981 | (40.39%) |
|  |       |          | The mother spoke in a positive voice about the child.               |       |          |
|  |       |          | Not true  | 936   | (9.52%)  |
|  |       |          | True  | 8,898 | (90.48%) |

## Appendix C. Complete regression

Table C.5: Association of parental preferences with university attendance

|                                      | Baseline            | +Family background   | +Cognitive           | + Noncogn.           | + Aspira-<br>tions   | + Asp. +<br>Exp. + Eff. |
|--------------------------------------|---------------------|----------------------|----------------------|----------------------|----------------------|-------------------------|
|                                      | (1)                 | (2)                  | (3)                  | (4)                  | (5)                  | (6)                     |
| Ideal education: university          | 0.427***<br>[0.017] | 0.264***<br>[0.018]  | 0.163***<br>[0.018]  | 0.163***<br>[0.018]  | 0.158***<br>[0.019]  | 0.108***<br>[0.020]     |
| Female                               |                     | 0.050***<br>[0.017]  |                      |                      |                      |                         |
| Special education needs              |                     | -0.104***<br>[0.035] |                      |                      |                      |                         |
| HOME cognitive scale                 |                     | 0.043***<br>[0.010]  | 0.016*<br>[0.009]    | 0.016*<br>[0.009]    | 0.015<br>[0.009]     | 0.000<br>[0.010]        |
| Mother high school                   |                     | 0.099***<br>[0.021]  | 0.078***<br>[0.020]  | 0.078***<br>[0.020]  | 0.075***<br>[0.020]  | 0.077***<br>[0.020]     |
| Mother university                    |                     | 0.188***<br>[0.028]  | 0.155***<br>[0.027]  | 0.155***<br>[0.027]  | 0.149***<br>[0.027]  | 0.126***<br>[0.027]     |
| Father high school                   |                     | 0.065***<br>[0.022]  |                      |                      |                      |                         |
| Father university                    |                     | 0.203***<br>[0.027]  | 0.106***<br>[0.024]  | 0.106***<br>[0.024]  | 0.100***<br>[0.024]  | 0.061***<br>[0.023]     |
| Less than 50 books at home           |                     | 0.025<br>[0.033]     |                      |                      |                      |                         |
| Appr 50 books at home                |                     | -0.031<br>[0.026]    | -0.044*<br>[0.024]   | -0.044*<br>[0.024]   | -0.043*<br>[0.024]   |                         |
| Internet access at home              |                     | 0.065***<br>[0.020]  | 0.031*<br>[0.019]    | 0.031*<br>[0.019]    | 0.025<br>[0.019]     | 0.016<br>[0.019]        |
| Mother works in 2006                 |                     | 0.012<br>[0.021]     |                      |                      |                      |                         |
| Number of rooms per HH member        |                     | -0.025***<br>[0.008] |                      |                      |                      |                         |
| Always had money to pay for bills    |                     | 0.055**<br>[0.026]   | 0.000<br>[0.000]     | 0.000<br>[0.000]     | 0.000<br>[0.000]     | 0.092***<br>[0.027]     |
| Sometimes no money to pay for bills  |                     | 0.000<br>[0.000]     | -0.071***<br>[0.024] | -0.071***<br>[0.024] | -0.075***<br>[0.024] | 0.000<br>[0.000]        |
| Free books as social benefit         |                     | -0.033*<br>[0.020]   | -0.045**<br>[0.018]  | -0.045**<br>[0.018]  | -0.047***<br>[0.018] |                         |
| Go to theater with parents           |                     |                      | 0.004<br>[0.008]     | 0.004<br>[0.008]     |                      |                         |
| Reading score                        |                     |                      | 0.101***<br>[0.010]  | 0.101***<br>[0.010]  | 0.096***<br>[0.010]  | 0.060***<br>[0.011]     |
| Mathematics score                    |                     |                      | 0.100***<br>[0.010]  | 0.100***<br>[0.010]  | 0.096***<br>[0.010]  | 0.070***<br>[0.011]     |
| Sedulity grade last term             |                     |                      |                      |                      | 0.016<br>[0.012]     |                         |
| Sedulity grade last term             |                     |                      |                      |                      | 0.026**<br>[0.012]   | 0.018**<br>[0.008]      |
| Mark of last term: literacy          |                     |                      |                      |                      |                      | 0.038**<br>[0.018]      |
| Mark of last term: hungarian grammar |                     |                      |                      |                      |                      | 0.020<br>[0.032]        |
| Mark of last term: literature        |                     |                      |                      |                      |                      | 0.017<br>[0.033]        |
| Mark of last term: conduct           |                     |                      |                      |                      |                      | -0.011<br>[0.026]       |
| Mark of last term: sedulity          |                     |                      |                      |                      |                      | 0.043<br>[0.033]        |
| Student's standard literacy score    |                     |                      |                      |                      |                      | 0.045**<br>[0.017]      |
| Constant                             | 0.097***<br>[0.011] | -0.023<br>[0.033]    | 0.188***<br>[0.020]  | 0.188***<br>[0.020]  | 0.200***<br>[0.020]  | 0.152***<br>[0.031]     |
| Parents' education                   |                     | yes                  | yes                  | yes                  | yes                  | yes                     |
| Financial background                 |                     | yes                  | yes                  | yes                  | yes                  | yes                     |
| Home environment                     |                     | yes                  | yes                  | yes                  | yes                  | yes                     |
| Cognitive (test scores)              |                     |                      | yes                  | yes                  | yes                  | yes                     |
| Noncognitive traits                  |                     |                      |                      | yes                  | yes                  | yes                     |
| Student's aspirations                |                     |                      |                      |                      | yes                  | yes                     |
| Expectations                         |                     |                      |                      |                      |                      | yes                     |
| Effort                               |                     |                      |                      |                      |                      | yes                     |
| Observations                         | 4,297               | 3,922                | 3,821                | 3,821                | 3,819                | 3,364                   |
| Clusters                             | 886                 | 866                  | 855                  | 855                  | 853                  | 745                     |
| Selected controls                    | 0                   | 15                   | 12                   | 12                   | 13                   | 16                      |
| Dictionary size                      | 0                   | 50                   | 52                   | 56                   | 64                   | 82                      |
| R-squared                            | 0.124               | 0.242                | 0.325                | 0.325                | 0.332                | 0.366                   |

Note: Robust standard errors in brackets, clustered by school id.

\*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ .